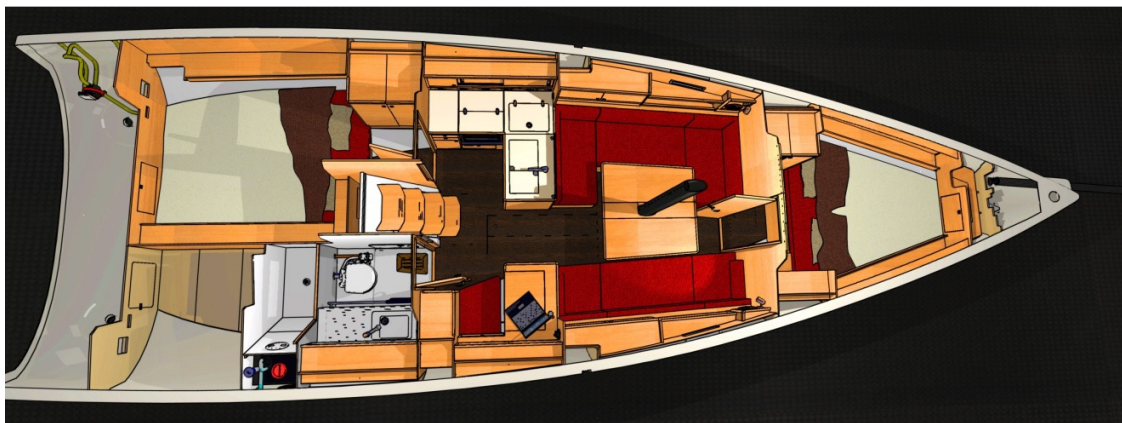


RETAIL PRICELIST

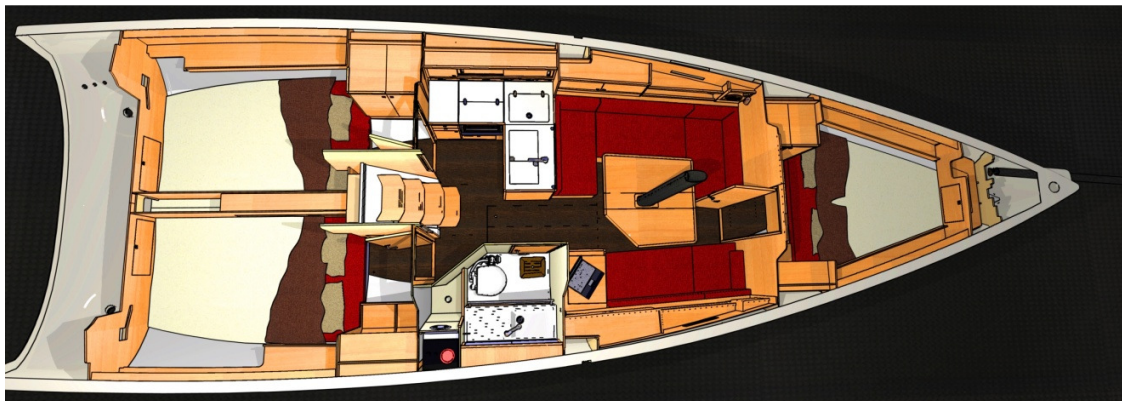
RP – A – 2011_12 – 350

Effective: April 5th 2012

Version 1:	2 cabins, 1 toilette; Volvo D1-30	108.990,00 €
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Version 2:	3 cabins, 1 toilette; Volvo D1-30	110.990,00 €
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All prices in EUR, excl. VAT. EXW Begunje, Slovenia. ELAN, d.o.o. reserves the right to modify specifications and price lists without prior notice.

SPECIFICATION ELAN 350

Boat Design Category	A "Ocean"
Manufactured by	ELAN, d.o.o Begunje 1, 4275 Begunje na Gorenjskem, Slovenia
Notified body	GERMANISCHER LLOYD
Length max.	10,60 m
Hull length	10,60m
Length at waterline	10,10 m
Beam max.	3,50m
Draft	2,15m / 2.35m (optional)
Displacement	5350 kg
Ballast	1390 kg / 1300kg
Engine power max.	20,9 kW / 28,4 hp
Fuel capacity	75 litres
Water capacity	175 litres
Holding tank (standrad)	70 l
Gas bottles	2 kg
Maximum crew	8 persons
Cabins	2
Berths	4 + 2
Mainsail	38,6 sqm
Jib	30,0 sqm
Gennaker	110,0 sqm
I	13,77m
J	4,03m
P	13,49m
E	4,63m
Design	Humphreys Yacht Design & Elan Design Team

STANDARD EQUIPMENT LIST ELAN 350

CERTIFICATION

ELAN 350 is delivered with a **CE certificate** and meets the requirements of **European directive 94/25/CE** for recreational crafts. The CE class **A category certificate (unlimited Ocean voyages)** is issued by **Germanischer Lloyd**.

CONSTRUCTION

Hull is built with **VAIL - Vacuum Assisted Infusion Lamination technology**, to considerably improve strength, mechanical and chemical properties of the hull. High quality materials, SVG gelcoat for optimal chemical resistance against osmosis and mirror finish, sandwich construction using multi-directional fibreglass, on hull sides and single skin on loaded areas, vinyl ester skin core and isofaltic polyester resin are used for high quality product. Powerful **inner structure** distributes all loads from the keel and rig effectively with a minimum flexing of the hull. **Deck** is built with **VAIL - Vacuum Assisted Infusion Lamination technology** with sandwich construction using multi-directional fibreglass and PVC closed cells foam core, moulded anti slip surface on deck and coach roof. **2,15m draft performance T shape keel** (cast iron) as standard equipment.

INTERIOR

Interior is built with **Anigre** veneered type of Alpiwood plywood, laminated Wenge floorboards.

SALOON

Folding saloon table, custom deck portlights, 1 deck escape hatch, lockers and shelves above backrests along the hull on both sides, overhead lights.

GALLEY

L-shaped galley, top opening cooling box, S/S cooker 2 rings, double sink, tap with pressurized water system, lockers, cupboards and drawers above and under the worktop, deck portlight and opening hatch above galley, overhead light, light over the worktop.

HEAD / SHOWER COMPARTMENT (VERSION 1, 2)

Marine toilet, washbasin with pressurized tap, storage locker under the sink, locker with mirror, 1 hand bilge pump, wet locker, overhead light, opening deck hatch.

NAVIGATION STATION (VERSION 1)

Chart table, reading spotlight, book shelves, lockers and drawers, opening deck hatch.

NAVIGATION STATION (VERSION 2)

Navigation station is based in front of head compartment, facing aft. Chart table, reading spotlight, locker and storage underneath.

FORWARD CABIN

1 double berth, 2 lateral stowage shelves, port and starboard stowage, stowage under berth, reading light, overhead light, deck escape hatch.

AFT CABIN(S) (VERSION 1, 2)

1 double berth, storage under the berth, 2 lateral storage shelves, reading light, overhead light, opening deck hatch

MAST / STANDING RIGGING

Selden keel stepped aluminium anodized mast fractional, 2 sets of aft swept spreaders, Selden silver anodized aluminium **SLR - single line reefing** boom, rigid vang with gas spring, windex. Selden **Furlex under deck furler TD200S** for headsail. **Stainless steel** standing rigging.

RUNNING RIGGING

1 main halyard, 1 jib halyard, 1 gennaker halyard, 2 jib sheets, 1 main sheet, 2 gennaker sheets, 1 gennaker retriever, 1 outhaul for the main, 2 reefing lines

DECK EQUIPMENT

Harken deck equipment: 2 halyard winches on coach roof Harken B35.2, 2 head sail winches Harken B40.2, 2 main sail winches Harken B35.2 for **German sheeting system**, 2 fore sail sheet tracks with cars, fixed mainsheet block, 2 deck organizers, 2 sets of clutches Spinlock, **gennaker deck gear** with alu **retractable Gennaker pole**, 2 compasses on steering pedestals, **2 composite steering wheels** 900mm, S/S pulpits, pushpits and stanchions with 2 lifelines, 4 mooring cleats, teak toe rail, 1 winch handle bin, cockpit locker on starboard side, 1 gas bottle locker draining outboard, S/S bathing ladder, grab rails on coach roof, jack line attachments on deck.

ENGINE EQUIPMENT

D1-30 Volvo Penta, S-Drive, engine control lever in cockpit, engine control panel, fuel tank, fuel filter with water separator, fixed 2-bladed propeller, engine hour counter.

INSTALLATIONS

WATER SYSTEM

Fresh water tanks, 12 V fresh water pump, central electric bilge pump with automatic switch, hand bilge pump in cockpit.

Black water tank.

ELECTRICAL SYSTEM

12 V circuit, control panel with voltmeter for batteries, fresh water and fuel level indicator, two separate 12V AGM batteries (65Ah engine battery and 90Ah service battery), engine alternator, 12 V plug on control panel.

Navigation lights according to ColReg.

GAS SYSTEM

2 kg butane - propane gas bottle, 30 mbar pressure - relief valve with a shut-off valve.

MISCELLANEOUS

2 winch handles, owner's manual, 2 fire extinguishers, flag

OPTIONS - ELAN 350

- All prices are including installations of the items.

ELAN Pack	1.565,00 €
Transport foil protection & loading	
Removable SS steam head	
LED ceiling lights	
Battery Charger Sterling Power Procharge Ultra 12V-30A	
Dynamic Pack	3.492,00 €
Isotherm electric fridge with accumulation plate	
Hot water system incl.hot water shower in cockpit	
Sink covers in galley	
Removable cockpit table	
Electric bilge pump in head/shower	
220 V shore connection installation with shore power cable	
Cruising Pack	5.656,00 €
Isotherm electric fridge with accumulation plate	
Hot water system incl.hot water shower in cockpit	
Sink covers in galley	
Removable cockpit table	
Upgraded cooker with gas oven and cover	
Acryl water protector in galley	
Additional reading lights in each cabin and saloon	
220v socket in each cabin, galley and head	
Electric bilge pump in head/shower	
Curtains over port lights and Ocean air blinds over hatches	
220 V shore connection installation with shore power cable	
Club Racing Pack	6.534,00 €
Performance Selden mast: tapered, fractional, keel stepped, two spreaders mast, including:	
- dyform standing rigging	
- dyneema running rigging (main1, jib1, jib2, gennaker1)	
- long headbox	
- dyneema backstay with flicker	
- Furlex TD200S furler	
Performance Harken deck gear, including:	
- curved main sheet track with main sheet car adjustments	
- Harken B40 halyard winches	
- jib inhaul system	
Carbon gennaker bow sprit (on track, controllable out of cockpit)	
Gori Dynamic Folding propeller 16,5x13x2 LHS(2 blades)	
Grand Prix Racing Pack	22.696,00 €
Carbon Selden mast: tapered, fractional, keel stepped, two spreaders mast, including:	
- ROD standing rigging with ROD forestay	
- Harken carbo racing foil for ROD forestay instead of std furler	
- dyneema running rigging (main1, jib1, jib2, gennaker1)	
- dyneema backstay with flicker	
- Black SRL alu boom, black vang	
Performance Harken deck gear, including:	
- curved main sheet track with main sheet car adjustments	
- Harken B40 halyard winches	
- jib inhaul system	
Carbon gennaker bow sprit (on track, controllable out of cockpit)	
Gori Race Propeller 425 x 300 LHS	
NAVIGATOR Pack	5.870,00 €
Raymarine autopilot Spx10 p70	
Raymarine i70 Wind, Speed, Depth System	
Raymarine i70 multifunction instrument display 2 pcs	
AUDIO Pack	520,00 €
Sony radio GT640UI: CD, MP3, WMA; USB, AUX with hand controller	
Sony indoor speakers XS1326, 150W	
Sony outdoor speakers MR1610, 140W	

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HULL & DECK	
Transport foil protection & loading	420,00 €
Grey Hull	1.750,00 €
Blue Hull	2.625,00 €
Water line color different from standard blue (according to selection)	493,00 €
2.35m - racing composite keel (iron fin / "T" shape lead bulb)	4.995,50 €
Teak on cockpit seats	1.539,60 €
Teak on cockpit floor and cockpit seats	3.899,60 €
Teak on side deck	9.924,00 €
SAILS & RIGGING	
ONE SAILS	
main sail std. dacron radial, triradial - cut, 39,60 sqm	2.709,00 €
main sail full batten dacron radila, triradial - cut, 39,60 sqm,	3.629,00 €
main sail std. vector glass 39,60 sqm	3.528,00 €
main sail full batten. Vector glass 39,60 sqm	4.570,00 €
furling jib 108%, dacron radial, triradial - cut., 34,60 sqm, with UV Acrylic Sunbrella cloth	2.152,00 €
furling jib 108%, vector glass, 34,60 sqm, with UV Acrylic Sunbrella cloth	2.803,00 €
gennaker, nylon 1,5 oz, triradial-cut, 128,00 sqm	2.582,00 €
gennaker sock	465,00 €
NORTH SAILS	
mainsail 3DL 680 (Twaron/Carbon) 14,700 Dpi 38,33sqm	*4.833,00 €
jib light/medium 3DL 680 (Tawron/Carbon) 10,850 Dpi 29,72sqm, 106%	*3.185,00 €
jib medium/heavy 3DL 680 (Tawron/Carbon) 16,800 Dpi 29,16sqm, 104%	*3.513,00 €
asymmetric gennaker A1.5 Norlan 75 104,74sqm, 170%	2.383,00 €
Lazy Jacks + Lazy Bag with front part around the mast, Acrylic Sunbrella with logo "elan 350"	543,00 €
Harken carbo racing foil for ROD forestay instead of std furler	1.890,00 €
Harken underdeck furler	2.037,50 €
ROD rigging (with ROD forestay for furler)	2.209,00 €
Backstay flicker	117,00 €
Tricolor LED navigation light on mast top	528,50 €
Deck light	140,00 €
ENGINE & INSTALATIONS	
Gori Race Propeller 425 x 300 LHS – as on upgrade to Club racing pack only	440,00 €
Gori Folding Propeller 16,5x11x3 LHS (3 blades)	2.050,00 €
Heating WEBASTO AIR TOP EVO 3900	2.782,79 €
Isotherm electric fridge with accumulation plate	1.038,90 €
Upgraded cooker with gas oven and cover	402,50 €
Sea water foot pump in galley	363,00 €
Hot water system incl.hot water shower in cockpit	1.103,00 €
Electric bilge pump in head/shower	266,00 €
Upgrade to Jabsco electric toilet	496,20 €
INTERIOR COMFORT	
Removable locker in aft cabin	486,30 €
Removable lockers in front cabin	972,60 €
Extra berth in saloon	385,00 €
Sink covers in galley	144,00 €
Acryl water protector in galley	75,00 €
Curtains over port lights and Ocean air blinds over hatches	693,00 €
Choice of MICROFIBRE Upholstery	872,00 €
Classic floor boards	400,00 €
DECK EQUIPMENT	
Upgrade to Carbon Gennaker (on track, controllable out of cockpit)	1.229,00 €
Carbon sliding hatch garage white	1.978,00 €
Carbon sliding hatch garage carbon look	2.348,00 €
Carbon toe rail	2.880,00 €
Carbon gangway / bridge, white	1.808,00 €
Colored steering wheels (2x) (according to Elan color selection)	540,00 €
Head sail barber outhaul system (only available with Racing Pack)	300,00 €
Electric windlass with additional battery (90Ah), 1000W G=8mm low	1.720,00 €
2 x Spring cleats	213,10 €
Garage with spoiler	175,00 €
Guard rails ISAF	234,00 €
Removable cockpit table	583,50 €
4 folding mooring cleats NOMEN	2.580,00 €

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Removable SS steam head	539,00 €
Two additional opening portlights in cockpit for head and aft cabin	905,00 €
Sprayhood	1.497,00 €
ELECTRONICS	
220v socket in each cabin, galley and head	1.122,40 €
220v shore connection installation with shore power cable	816,30 €
Additional battery TAB AGM 12V 90Ah	283,00 €
Battery Charger Sterling Power Procharge Ultra 12V-30A	518,00 €
Battery Charger Sterling Power Procharge Ultra 12V-50A	719,00 €
Inverter Sterling Power Propower S 12V-350W-230V	337,00 €
Inverter Sterling Power Propower S 12V-700W-230V	628,00 €
Inveter / Charger Sterling Power Procombi S 12V-1500W/40A-230V	1402,00 €
Inveter / Charger Sterling Power Procombi S 12V-2500W/70A-230V	1842,00 €
Inveter / Charger Sterling Power Procombi S 12V-3500W/100A-230V	2283,00 €
Battery monitor Sterling Power PMP1+S200A 12V-24V	305,00 €
Additional reading lights in saloon and cabins	483,80 €
RAYMARINE C90W display with GPS antenna	2.540,00 €
RAYMARINE E90W display with GPS antenna	3.490,00 €
RAYMARINE Radar ANTENNA 4kw HD 18" digital	2.460,00 €
VHF RAYMARINE 49 E with GPS and VHF antenna	730,00€
VHF RAYMARINE 240 EU (E42002) with GPS and VHF antenna	1.410,00 €
VHF RAYMARINE 240 EU 2 nd station in cockpit	345,00 €
RAYMARINE smart controller (remote control)	615,00 €
RAYMARINE connection (chart ploter to TV)	950,00 €
RAYMARINE connection (chart ploter to PC)	1.210,00 €
RAYMARINE AIS350	399,00 €
RAYMARINE AIS650	799,00 €
12V plug on steering pedestal	103,00 €
ENTERTAINMENT	
Sony LCD wire, water proof radio hand control in cockpit (only available with Audio pack)	304,00 €
iBoat DH	477,30 €
Lenco LED 24" TV, 12V, DVD with holder and Glomex antenna with holder	810,00 €

*price for North Sails 3DL should be checked before final offer is given to end customer;